



Aishwarya College (AUTONOMOUS)

Affiliated to Jal Narain Vyas University, Jodhpur, Accredited with 'A' Grade by NAAC, Approved by UGC U/s 2(f) & 12(B)

ACE/NO/Gen/25-26/161

12/3/2026

DATE:13.3.2026

TRAINING AND PLACEMENT CELL

This is to inform all final-year BBA and BCOM students that StockWiz is hiring for the position of "Sales Business Development Executive at the Jodhpur Location". Interested candidates may contact the undersigned within a day or two.

If you're looking to build real-world skills, earn based on performance, and grow fast in a dynamic environment, StockWiz can be one of the places to start.

For more details, see the attached Company's Job Profile.

Dr Prabhát Mathur

TPO

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218/2021/PC

HOD- Commerce &
Management

12/3/2026

CAMPUS HIRING CIRCULAR

Sales Business Development Executive

Build Skills. Earn Well. Grow Fast.

About StockWiz -

StockWiz is a fast-growing, **SEBI-registered Fintech company with 30,000+ clients** backed by a strong team of **70+ professionals**. We empower individuals through advanced technology and robust research, helping them optimize and take control of their financial assets.

We are expanding our high-performance business development team and inviting ambitious graduates to join a proven and rapidly growing organization. This role offers significant **performance-based earning potential, rapid learning, and accelerated career growth** within the fintech and financial markets ecosystem.

You'll gain **hands-on business exposure, build in-demand sales and market expertise, and work in a results-driven environment that rewards ambition**. For motivated individuals, StockWiz delivers immense financial growth, continuous learning, and long-term career opportunities.

Role Details -

- **Position: Sales Business Development Executive**
 - **Number of Openings: 50+ (Bulk Hiring)**
 - **Job Type: Full-Time**
 - **Work Mode: In-Office (Local candidates only)**
 - **CTC: ₹3.0 – ₹5.4 LPA (Basic + Incentives + Bonuses)**
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Role Overview & Responsibilities -

As an Inside Sales & Business Development Executive, you will play a key role in customer acquisition and revenue growth.

Your responsibilities will include:

- 📞 Connecting with potential clients via **calls, WhatsApp, and emails**
 - 💬 Explaining StockWiz's **financial services and training programs**
 - 📧 Following up with leads for **enrollments, payments, and renewals**
 - 📊 Maintaining lead data and call logs using **CRM tools / Excel / Google Sheets**
 - 🤝 Coordinating with internal teams for onboarding and issue resolution
 - 🔄 Re-engaging warm leads to maximize conversion opportunities
 - 🎯 Achieving **weekly and monthly sales targets**
 - ✅ Providing after-sales assistance to ensure customer satisfaction
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Eligibility & Candidate Profile -

This role is suitable for:

- 🎓 **Graduates / Final-year students (any stream)**
- 🗣️ **Strong communication skills in English & Hindi**
- 📞 **Comfort with telecalling, WhatsApp, and client interactions**
- 🚀 **Highly motivated, target-driven, and eager to grow**
- 📈 **Interest in sales, business development, finance, or client-facing roles**

Note - Freshers are welcome. Complete training will be provided from Day 1.

Compensation, Incentives & Bonuses -

This is a performance-driven role with multiple earning opportunities beyond fixed salary.

Incentives & Commissions








- Monthly sales incentives and commission slabs

Bonuses & Rewards

- Monthly Top Performer Bonus
- Sales Challenge Bonuses
- Month's Last Week Top Sales Bonus
- Attendance & Punctuality Reward Bonus
- Special rewards for consistent and high-performing executives

Note - High performers earn significantly more than the basic CTC.

Perks & Benefits -

-  Breakfast, Lunch & Dinner at office
-  Cell phone reimbursement
-  Internet reimbursement
-  Leave encashment
-  6 leaves per month
-  Exposure to financial markets & practical sales experience
-  Young, Gen-Z-friendly, energetic work environment

- ✓ Clear growth path into **Senior Sales, Team Leader, and Managerial roles**
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Work Location -

- **In-office role**
 - **Local candidates only**
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Application Process (For Colleges) -

Colleges are requested to **circulate this opportunity among eligible students and share applications through their placement cell as per standard campus hiring procedures.**

Shortlisted candidates will be contacted for interviews and further assessment.

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